

Patient Presentation Kit

A picture is worth a thousand words! When speaking with your patients about their treatment options, a Patient Presentation Kit is a great visual that they can take home to review. We suggest putting together a basket that holds everything you'll need for a consultation.



Your basket should include the following:

- [Boba straws](#)
- [Coffee straws](#)
- DNA demo
- Normal craniofacial growth
- “Ask the doctor about root causes” Guide demos
- Airway models
- [Anatomical head model](#)
- [Anatomical tongue](#)
- [Mason jars](#) to hold straws

For example, you can have the patient try breathing from a coffee straw and then a boba straw to show what their airway is now vs what it should be! Having all of these tools in a basket makes it easy to move from operatory to operatory during each consultation.

Another great visual to send your patients home with after a consultation is a presentation kit that includes the following:

- Before-and-after case
- Business card
- Screenshot of their CBCT
- Before pictures



During their consultation, you are reviewing a lot of great information! The Patient Presentation Kit allows them to take something home with them that will remind them of why treatment is so important and something to show a spouse or family member that might be helping to pay for treatment.